

# Testing Users' Ability to Recognize Fake News in Three Countries. An Experimental Perspective

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# Why conduct experiments online?

Advantages:

- Lower costs
- Speed
- Access to diverse populations
- Large-scale studies

# Why (not to) conduct experiments online?

Disadvantages:

- Lack of control over the procedure
- Lack of control over the sample
- Platform biases
- Lower internal validity

# How people perceive fake news? Experiment in three countries

## RESEARCH TEAM:

Laboratory for Social and Cognitive Informatics, Higher School of Economics (Russia), Nazarbayev university (Kazakhstan), Dublin City University (Ireland)

**COUNTRIES:** Russia, Ukraine, Kazakhstan

**WHEN:** April–May, July, 2020

**NUMBER OF PARTICIPANTS:** 10,789

# How people perceive fake news? Experiment in three countries

**RECRUITMENT METHOD:** targeting through Facebook and VKontakte

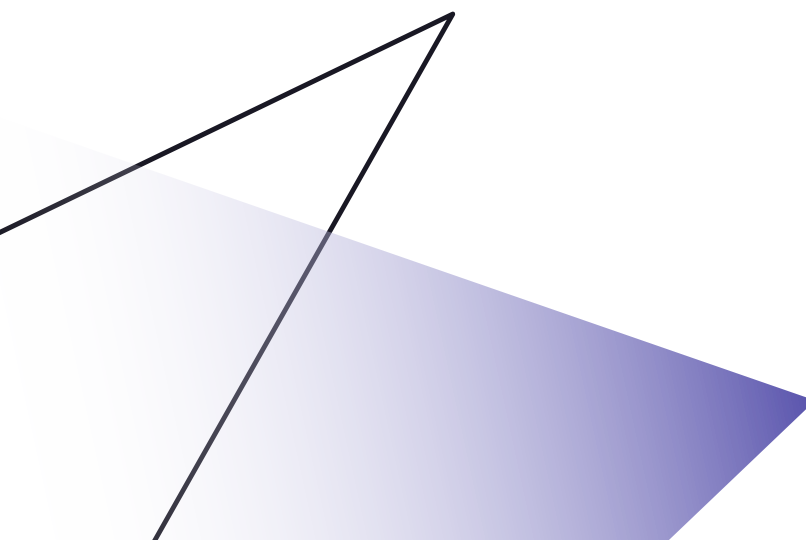
**DESIGN:** 2x2x2, combination of between- and within-subject design

**STIMULI:** true and fake news covering another country

**MAIN INDEPENDENT VARIABLES:** type of the narrative (dominant/alternative), source (from the user's country / from the country covered in the news), conflict between the countries (absent/present)



# Stimuli



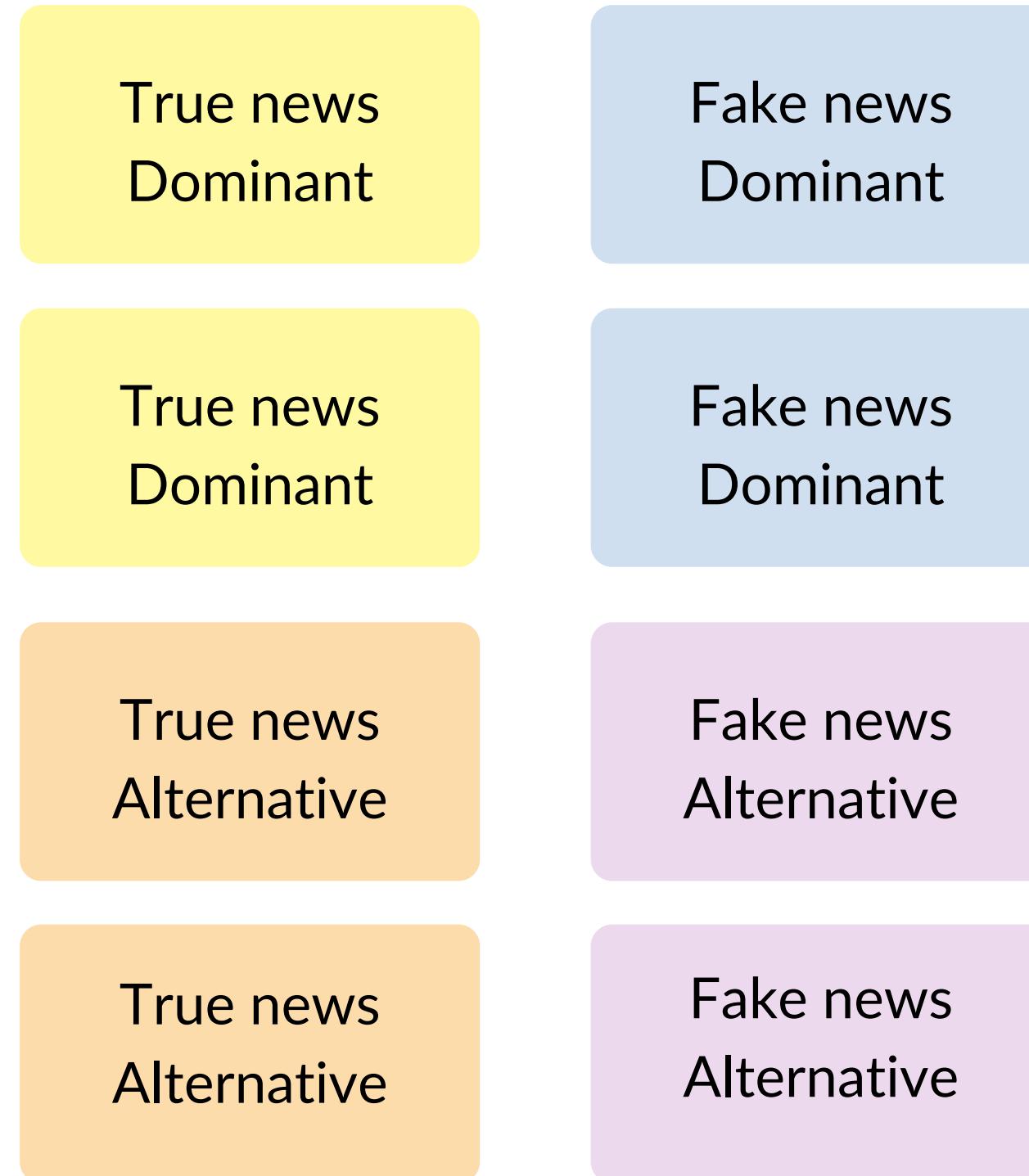
# News as stimuli

- It is impossible to isolate **a single message attribute**.  
“Media messages are never an example of one thing and nothing else” (Reeves & Geiger, 1994).
- Multiple **confounding factors and lurking variables** (e.g. topic, style, level of clarity, mentioned people/companies/countries).
- High level of variation in individual information processing, which is hard to control in an online experiment.

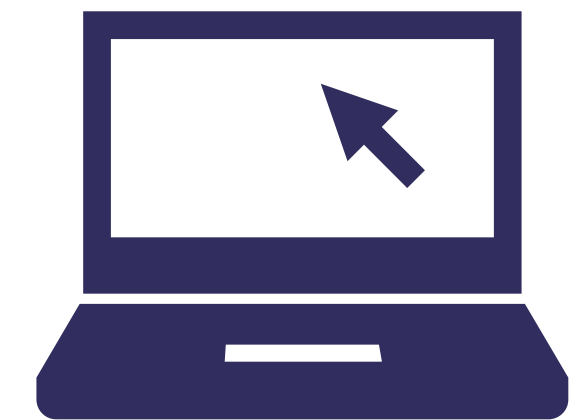
## Stimuli set per participant



Participant accesses experiment via the application (stand-alone/VK)



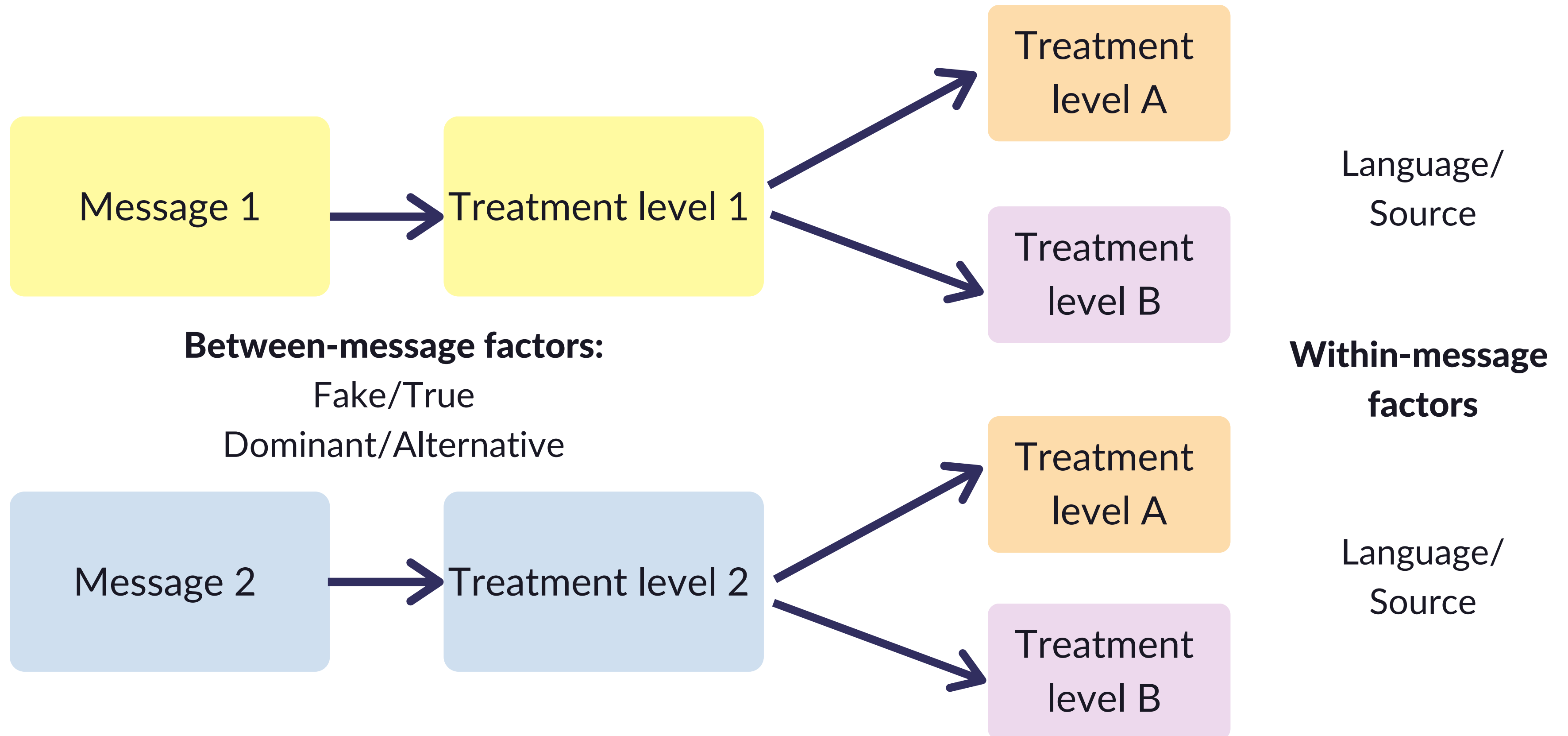
*Random retrieval*



Unique dataset of 24 news items per country



# Message variance



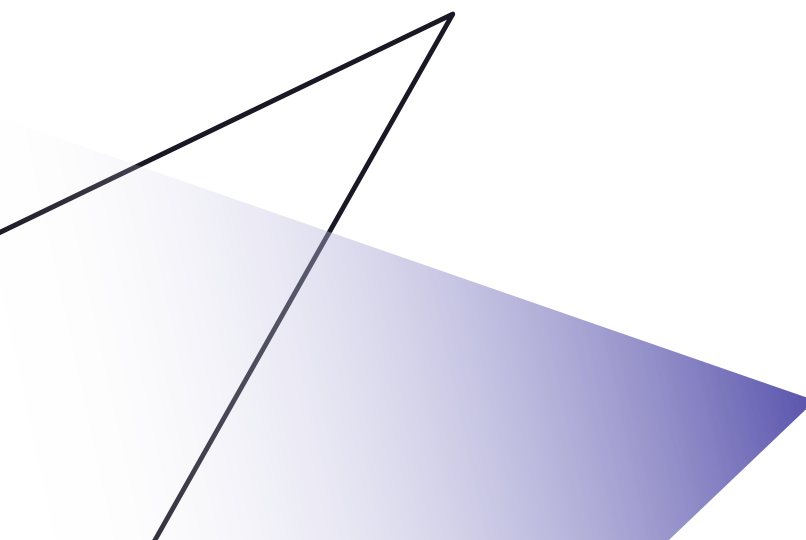
# Stimuli selection in a cross-national experiment

**Problem:** differences in the agenda and media cultures between the countries.

**Procedure:**

1. Identifying common topics in the reporting guided by topic modelling;
2. Selecting the most prominent and/or controversial issues;
3. Identifying the dominant and the alternative frames/narratives;
4. Looking for / constructing relevant news items;
5. Double-checking news items with experts.

# Sample & Recruitment



# Sample construction

- especially popular among health studies scholars to reach “hidden” populations (Thornton et al., 2016)
- non-random samples
- algorithmically determined —> no control of representativeness —> biased samples
- requires post-stratifications techniques

**Our study:** Quota samples based on age, gender and geographic distribution —> representative of the online social network (OSN) population

# Sample construction

Targeting settings

▼ **Location**  
Country, city, location

Location:  Cities and regions  Select on map

Country:

Cities and regions:

Excluding:

▼ **Demography**  
Gender, age, birthday, relationship status

Gender:  Any  Male  Female

Age:

Birthday:  Today  Tomorrow  Within a week

Relationship:

► **Interests**  
Interests, habits, communities, apps

► **Key phrases**  
Topics that users are interested in

► **Education and work**  
Educational institutions, graduation years, job positions

Target audience ?  
560 000  
✓ Perfect!

PREDICTION PER WEEK ~

Reach ?  
3.7K – 6.3K  
~1% of target audience

Views ?  
4.5K – 7.6K


Clicks ?  
44 – 73

Budget, ₺ ?  
132 – 219

This prediction is based on your targeting and pricing settings. [More](#)


VK ads manager system

# Recruitment

 FakeNewsProject – Международное Исследование  
Promoted post 18+

[link to the project](#)

Expert in politics?



Follow the link to check!  
Application

Open

example of the ad

# Recruitment

**10 ad campaigns** ran simultaneously on each platform

**Set of 7 advertisements**

**CTR** (click-through rate) — from 2,7% to 12,7%

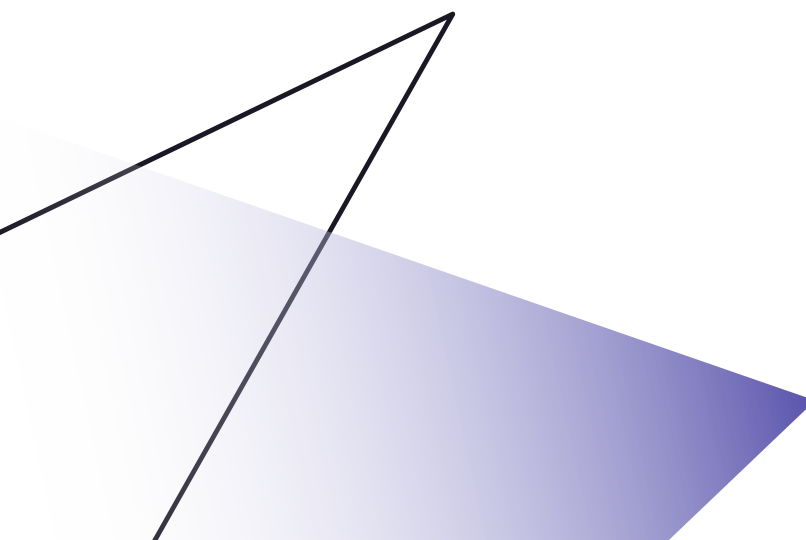
**Completion rate** — 18% to 40%

**Impressions:**

Facebook — 414,227

Vkontakte — 5,9 million

# Data Pre- and Postprocessing





# Data Pre- and Postprocessing

**Stage 1:** Data integrity testing, cleaning, and filtering

Removal of incomplete surveys, participants with discrepant responses, mistakes in records.

**Stage 2:** Post-stratification

Oversampling due to the gap between starting and completing the survey by a participant.

# References

Reeves, B., Geiger, S.: Designing experiments that assess psychological responses to media messages. In: Lang A. (ed.) *Measuring Psychological Responses to Media Messages*, 1st edn., pp. 165–180. Routledge, New York (1994).  
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**Thank you for the attention!**